



**WATERLOO  
CONTAINER**

**company**

*Supplier of Wine Bottles,  
Caps, Corks and Closures*

**CATALOG**



“Our success in this industry is because we are different than other distributors. We are a service provider...we go a step further.

Our goal is to bring value and service to our customers.”

— **Bill Lutz**  
*President/Owner, Waterloo Container*

Waterloo Container is founded by Norm and Bill Lutz with the idea of selling wine bottles to a growing number of Finger Lakes Wineries.

As sales increase, Kendig Street buildings are expanded by 10,000 square feet to store growing inventory.

Annette Lutz helps take the company to the next level; Workforce increased by 80% and company culture is defined.

**1994-2000**

**2004-2019**

**1980**

**1985-1990**

As sales increase, Kendig Street buildings are expanded by 10,000 square feet to store growing inventory.

**2000-2010**

Domestic and International reach expands into Midwest, South and Canada as Waterloo Container grows to become a premier packaging provider.



Building 2 addition completed. This new space incorporates a second pack line, high-speed sleeve applicator, and additional office space.

**2017-2020**

Waterloo Container continues to bring experience, service, and expertise to customers while staying at the forefront of discussions with government entities regarding the environment and legislation that affects the industry.

**2013-2017**

Modular office additions are completed within building #1. B.E. Wright building is purchased to increase warehouse space and add vehicle service area. Product-based website is launched, increasing market reach.

**2020-2023**

Stocking distributor model thrives amidst supply chain crises related to Covid-19 pandemic. Sales and staffing continue to grow.

**Present**

# Reaching New Markets

Waterloo Container is dedicated to providing personalized service with a local touch, which is why we're committed to expanding our outside sales footprint while ensuring we have a representative in your area.

Currently covering three territories with five different freight routes, we are continuously growing to better meet your needs. Stay updated on when a rep will be visiting your area by checking our newsletter for the latest announcements and updates.

**We value our relationships with customers and are excited to bring our team closer to you, helping you with all your container and packaging solutions.**

**WATERLOO CONTAINER**  
company

45 *Years*



# Expanding Our Footprint



**George Hall**

National

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**Jackson Puylara**

Northwestern & Midwest

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**Jay Cummins**

Southeastern USA

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## Current Freight Routes

### **Green Route**

Central and Eastern Pennsylvania

### **Orange Route**

Western Pennsylvania and Eastern Ohio

### **Yellow Route**

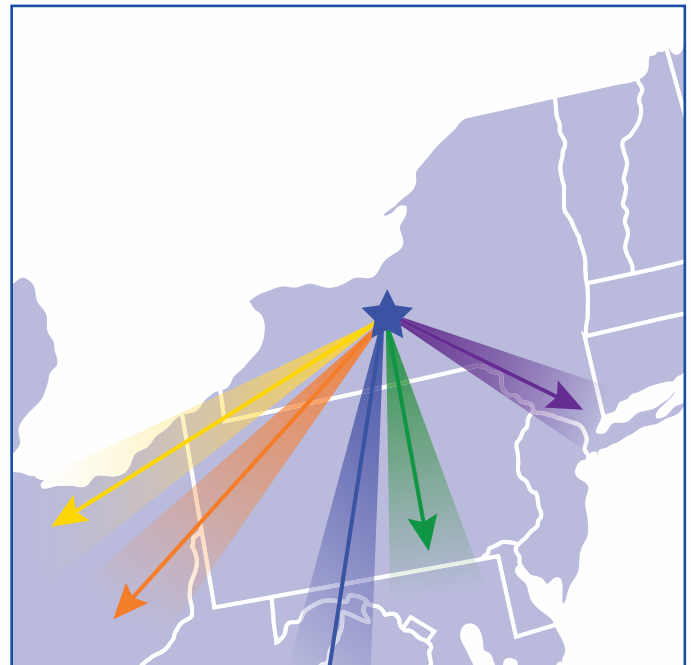
Along I-90 from Buffalo to Sandusky Ohio

### **Purple Route**

Covers the Hudson Valley Region of NYS

### **Blue Route**

Covers the Southeastern Territories



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# Shapes & Finishes

Straight sides and bold shoulders give the Bordeaux bottle its iconic look. A timeless choice for Cabernet, Merlot, red blends, and crisp whites.



## Bordeaux

Tall, slim, and eye-catching, the Hock bottle highlights freshness and aromatic intensity. The ideal choice for Riesling, Gewürztraminer, and other vibrant white wines.



## Hock

With its curved profile and classic shape, the Burgundy bottle signals elegance and craftsmanship. A standout choice for Pinot Noir, Chardonnay, and any wine meant to show depth and refinement.



## Burgundy

### Finish Key

|      |         |      |                   |          |             |           |             |                 |
|------|---------|------|-------------------|----------|-------------|-----------|-------------|-----------------|
| CK   | BT      | RO   | CT                | BVS      | TW          | CR        | CC          | PS              |
| Cork | Bar Top | ROPP | Continuous Thread | GPI-1680 | Crown Twist | Crown Pry | CK/CR Combo | Plastic Stopper |

|                |   |  |
|----------------|---|--|
| Bottle Options | Print Sleeve<br>Eco Version Carbonation | American Made Glass Available<br>Lightweight Eco |
|----------------|---|--|



# Bordeaux

750ML

W5 



Flint

CK  
RO  
CT



Cobalt Blue

CK



Brandywine

CK



Red

CK



Frosted

CK



Champagne  
Green

CK  
RO  
CT



Black

CK



W5 (5658) 

W65 



Flint

BVS



Champagne  
Green

BVS



Cobalt Blue

BVS



Frosted

BVS



Brandywine

BVS



Flint

CK  
BVS



Champagne  
Green

CK



Antique  
Green

CK  
BVS



6580 

4488

4837

Largo 

Mousseux



Flint

BVS(B)



Champagne  
Green

BVS(B)



Antique  
Green

BVS(B)



Antique  
Green

CK



Flint

CK



Antique  
Green

CK



Antique  
Green

CK



Flint

BVS



**1.5L**

W26 



Flint



Champagne Green



Cobalt



Frosted

6580 



Flint



Champagne Green

0744 



Flint



Champagne Green

**375ML**

Bellissima

375



Flint



Antique Green



Frosted



Flint



Antique Green

**1L**

1L Bordeaux 



Flint



Champagne Green

**500ML**

Bellissima

Torre



Flint



Antique Green

# Hock & Flute

750ML

W13 



Amber



Champagne  
Green



Antique  
Green



Cobalt Blue



Frosted



Flint

Flute Evolution



Flint



Antique  
Green

W82 



Flint



Champagne  
Green



Amber



Cobalt Blue

Flute Impulsion



Champagne  
Green



Antique  
Green



Amber

1.5L

Alta



Cobalt Blue

Flute



Antique Green

(Special Order only)

375ML

W17



Flint



Antique Green



Frost

Altus



Flint



Antique Green

# Burgundy

## 750ML

W6 

Ecova Evolution (alt W6)

Ecova 2  
Classica



Flint



Champagne  
Green



Antique  
Green



Flint



Antique  
Green



Dead Leaf  
Green



Dead Leaf  
Green

W137 

Tradition

Symphony

Andante



Antique  
Green



Flint



Dead Leaf  
Green



Dead Leaf  
Green



Antique  
Green



Antique  
Green



Antique  
Green

Classique

Seduction

## 1.5L

## 375ML



Antique  
Green



Antique  
Green

Allege

W28 

W375

Bourgogne



Dead Leaf  
Green



Dead Leaf  
Green



Flint



Dead Leaf  
Green

# Sparkling

## 750ML

W25 



Flint

CC  
PS  
RO



Champagne  
Green

CC  
PS  
RO



Amber

CC



Flint

BVS



Champagne  
Green

BVS



Flint


CC



Champagne  
Green

CC



Method Trad. (alt W106) 

Mousseux

Champenoise

## 1.5L



Flint

CC29



Champagne  
Green

CC29



Flint

BVS



Champagne  
Green

CC29



1.5L Sparkling 

Champenoise



Champagne  
Green

PS



Champagne  
Green

CC29



Antique  
Green

CC29

## 187ML

W187 

## 375ML

Champenoise



Flint

CR26



Champagne  
Green

RO



Flint

CC29



Champagne  
Green

CC29

## Pop the cork!

Find champagne corks, foils, and other sparkling closures on pages 19 & 20.



# Unique Styles

## 500ML

|   |   |   |  |  |  |   |
|---|---|---|--|--|--|---|
| <p><b>Heart</b></p>  <p>*Stopper Included</p> <p>Flint</p> | <p><b>Moon</b></p>  <p>BT</p> <p>Flint</p> | <p><b>Eiffel</b><br/><i>(special order item)</i></p>  <p>BT</p> <p>Flint</p> | <p><b>Tree</b></p>   |  |  | <p><b>Opera</b></p>  <p>BT</p> <p>Blue</p> |
|   |   |   |  <p>BT</p> <p>Flint</p> |  <p>BT</p> <p>Champagne Green (Frosted)</p> |  <p>BT</p> <p>Red (Frosted)</p> |   |

## 200ML





**PT200**



BT

Antique Green

## 375ML

|  |   |   |   |
|--|---|---|---|
| <p><b>Bordelaise Classic</b></p>  <p>CK</p> <p>Antique Green</p> | <p><b>Opera</b></p>  <p>BT</p> <p>Flint</p> | <p><b>Niagara</b></p>  <p>BT</p> <p>Flint</p> | <p><b>Delgada</b></p>  <p>BT</p> <p>Antique Green</p> |
|--|---|---|---|

## 750ML

**Premium Dessert **




BT RO

Champagne Green

## 375ML/500ML/750ML

**Regine**



BT

Antique Green

### Perfect for specialty wines or spirits

*Bottles in unique styles provide visually stunning packaging that emphasizes quality, luxury, and attention to detail. Create a beverage collection that will stand out from the pack!*

# Oil, Maple & Food

## 750ML

Nordic



Flint

BT

Nashville



Flint

BT

BBQ



Flint

CT

Mayberry



Flint

CT

Moonshine



Flint

BT

(also in 375ml BT & CT)

## 500ML

Torre



Antique Green

CK

## 12oz

Sauce



Flint

CT

## 10oz

Kombucha



Flint

CT

## Sauces

Show off your barbecue, hot sauce, or vinegar with premium glass bottles!



## 5oz

Woozy



Flint

## 50ML

Arizona, Mayberry, Nordic, Nashville

50 ML Great for Sample Packs



RO

Mayberry CT only

## Olive Oil



Waterloo Container currently stocks a great collection of antique green bottles perfect for olive oils!

Step it up a notch with UV Glass Printing.

- *Up to eight vibrant colors at once*
- *Ready to fill bottles*
- *Fast turnaround*

*(Pictured here: 375 Bordeaux, 750ml W65, 200ml PT200)*

## Maple Syrup

Let your product stand out with our selection of flint bottles in a variety of sizes!

*Find more options perfect for maple syrup on the Spirits page!*

*(Pictured here: 375ml Nordic, 750ml Nordic, 375ml Moonshine)*



# Jugs, Carboys & PET

## 1 & 1.5 Gallon

With Handle 



CT

Flint

## 3L

No Handle 



RO

Flint



RO

Champagne Green



CT

Champagne Green

## 3 Gallon

## 5 Gallon

## 6 Gallon

Carboys



BUNG

Flint

## Screw Tops for Jugs and Growlers



Find CT Closures on page 20

## 187ML

PET Bottle



RO

Clear Dead Leaf Green

## Need something different?

*Waterloo Container works with the best glass and closure vendors in the industry. If you don't see it here, call us! We will get it for you!*

# Beer & Cider

## 750ML

Swing Top 

Belgian Beer 

W25 

## 500ML

Celebration 



Flint

Amber



Amber



Flint



Champagne Green



Amber



Flint



Amber

## 22OZ

Beer 

## 12OZ

Beer 

## 64OZ/32OZ

Growler 

Growler



Amber



Flint



Amber



Flint



Emerald Green



Amber



Amber


























**Finish your bottle with a wide selection of closures**

*Beer closures located on pages 19 & 20*



## Spirits








750ML

| Arizona   | California  | Chicago   | Classic<br>Liquor    | Jersey  | Jimmy Lee   | Kentucky  | Liberty   |
|---|---|---|---|---|---|---|---|
|  BT<br>Flint  |  BT<br>Flint  |  BT<br>Flint  |  CT<br>Flint   |  BT<br>Flint<br><i>(also in 375ml)</i>           |  BT<br>Flint<br><i>(also in 375ml)</i> |  BT<br>Flint   |  BT<br>Flint   |
| Mayberry  | Moonea  | Moonshine   | Morgantown  | Nashville   | New Yorker  | Nordic  | Oregon  |
|  CT<br>Flint<br><i>(also in 50ml)</i>   |  BT<br>Flint  |  BT<br>Flint<br><i>(also in 375ml BT and CT)</i>  |  BT<br>Flint  |  BT<br>Flint<br><i>(also in 50ml and 375ml)</i> |  BT<br>Flint                          |  BT<br>CT (375)<br>Flint  |  BT<br>Flint  |

| Philadelphia | QBIC | St. Louis | Tennessee | Vienna  |
|--------------|------|-----------|-----------|--|
|--------------|------|-----------|-----------|--|

375ML

Flask 

|   |   |   |   |  |   |
|---|---|---|---|--|---|
|  BT<br>Flint  |  BT<br>Flint |  BT<br>Flint |  BT<br>Flint |  BVS<br>Flint |  28-350<br>Flint |
|---|---|---|---|--|---|

*Several spirit bottle styles are available in "family" groups of many sizes. Create a great looking beverage collection!*

1L

Lincoln



Flint

1.75L

Liquor Jug 

Flint

Pinch Grip 

Flint

**Each spirit pairs naturally with a certain bottle style because the shape sets expectations.**

Vodka and gin lean toward tall, sleek bottles that signal purity and freshness. Whiskey and bourbon favor shorter, heavier bottles that feel bold and traditional. Brandy and cognac often use rounded, elegant shapes that suggest warmth and luxury. The right silhouette instantly tells customers what kind of spirit experience to expect.



# Closures

## 30 x 60mm Heat Shrink PVC Capsules

Colors in stock



*Stock capsules have rosette embossed top design. Customization and color match available. Many of our stock color capsules are also available in 32x60, or with tear tab designed for use with ROPP or Bar Top closures.*

**Call to get the right capsule for your bottle and closure combination!**

*\*Also available in 32x60mm*

## Natural Corks

Wine

Champagne



Micro-agglomerated



Double Disk



Straight



Chamfered

Premium



Single Disk Chamfered

Beer

## Synthetic Corks



Classic Green



Select Green  
100, 300, 500  
900 (hand corks)



## Let Your Cork Stand Out

Ask about custom printed corks featuring your text or logo!

## 30 x 60mm Saranex Lined STELVIN® Capsules

Must be machine applied. (T) also available in Tin liner. (P) also available in pressure liner.



Black Flat (P, T)



Black Gloss



Blue



Blue Bright



Green Bright



Orange Bright



Purple Bright



Burgundy



Copper



Cream



Red Fire (T)



Gold (P, T)



Green



Pink Bright (P)



Red



Silver (P, T)



White (P, T)



Yellow Bright (T)



Yellow Gloss Amarillo (P)



Blue Royal



Rose

**Only at Waterloo!**

## ROPP Capsules

ROPP caps are designed for still and pressure products, and must be machine applied.



Many sizes available!

## Polylam Capsules

Call for color sample.



# Closures

## Champagne Foils



Call for stock color options.  
Foins have teartab and grillage.

## Wire Cages



Cages with and without hood for beer,  
sparkling and champagne

## Plastic Stoppers & Bidules



Low and High pressure



26 & 29mm

## Bar Tops



Natural



Synthetic



Monobloc



Wood grain with synthetic shank,  
several sizes available.



Black Varnish

## Pour Spouts



For olive oil



For Spirits

## Swing Top



For use with swing top  
Belgian style bottle

## Crowns



Standard and Stainless pry  
& twist crowns in stock for  
sparkling and beer

## Screw Caps (hand applied)



28 & 38mm



28 & 38mm



38mm and 70mm



28 & 33mm



Gold 18mm TE



Black 18mm TE



33mm black with pour



28mm TE



Novatwist

Black, Burgundy, Gold, Flat Red, Electric Blue, Silver

## Wax – 5lb Beads



Red Bright  
Beads

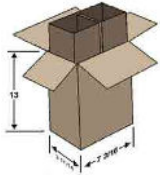


**Questions about pressure or aging requirements? Let our knowledgeable closure specialist help you choose the correct closure for your beverage.**

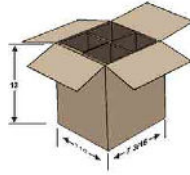
# Shippers, Carriers & Supplies

## Bottle Shippers (inserts sold separately)

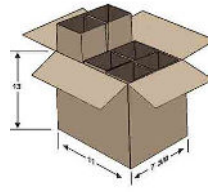
2 Bottle  
(1 Insert)



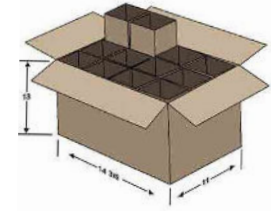
4 Bottle  
(2 Inserts)



6 Bottle  
(3 Inserts)



12 Bottle  
(6 Inserts)



## Pulp Shippers (outer box and inserts sold separately)

3 Bottle Laydown  
(2 Inserts)



6 Bottle Laydown  
(3 Inserts)



12 Bottle Laydown  
(5 Inserts)



## Bottle Carriers

2 Bottle Carriers



Plain



3 Bottle Carriers



4 Bottle Carriers



Fits 750ml size

## Other Supplies

Rice Hulls



PVC Heat Gun



Gauges



26mm Go-no-go

Let Waterloo Container help you get your products out the door with our helpful selection of shippers, carriers and supplies. Need other packaging equipment or supplies? Ask us!

# Equipment

## Capping Machines Available Single or Multi-Head



Waterloo Container is proud to offer GAI cappers created with superior Italian craftsmanship. Each option can be fully integrated into your existing fill line and apply tamper evident caps with precision\*. Automate your production and reduce labor costs with one of these efficient, ready-to-ship capping options! See them in action!

GAI 4395 Single Head Capper -#9000070S

- Tooled for standard Bar Top (T-top) application
- Tooled for 30x60 long skirted caps (for use on 30-1680 finish bottles)

GAI 43903 3-Head Capper - #9000071S

- Preprogrammed to accept 10 of the most popular bottle styles.
- Tooled for 30x60 long skirted caps (for use on 30-1680 finish bottles)
- Tooled for 30x22 pressure caps.
- Capping Rate up to 5000 per hour

\*Air pressure and 3 phase electric will be required to complete installation.

### PRODUCT INFO

Unit Per Size : 1 Each

Made in Europe

COLORS

Stainless

*The descriptions, dimensions and other identifying specifications are presented as illustrative only. Please contact our customer service representatives for each item's specific descriptive characteristics.*

## Four-Head Filler



Using vacuum operated filling, the product is bottled while maintain its original quality. When placing the bottle under the machine, the fluid is drawn by the vacuum created inside it, without any contact between the product and pumps or mechanical components. Enolmaster fills about 600 bottles an hour (750ml), in perfect hygienic conditions and with no product spillage. The filling level is adjustable; once selected, it automatically fills the bottle to the desired level. In addition, the tank from which the fluid is taken for bottling can be placed up to 4 meters below the unit.

## Heat Gun



Use this heat gun to apply your heat shrink wine capsules. Heat gun has two heat settings and is designed to apply capsules one at a time. Great for the home winemaker or smaller wineries.

## Vacuum Filler



The vessel in polycarbonate material is suitable for the filling of both alcoholic products as well as using hot-fill processes. Filler uses a vacuum pump to draw liquid from the tank into the bottle. The spout mounted on the machine determines the amount of liquid on the inside of the bottle, allowing the machine to stop filling automatically once it determines the bottle to be full.

## Single Head Desktop STELVIN® Capper



This semi-automatic descending head capping machines closes BVS 30x60 (Stelvin Wine Caps). The bottle, with the cap positioned manually on the neck, is placed on the support plate. By pressing the 2 buttons at both sides of the base, the closing head descends and seals the capsule in a few seconds. The 4 roller closing head is completely manufactured in stainless steel and is adjusted for closing 1 cap size. • Closes BVS 30x60 (Stelvin Wine Caps)

- 110 Volt, Single Phase, 60 Hz
  - Power: .25 HP
  - 2.3 Amp Draw
  - Weight: 50 Kg (110 lbs)
  - Capper Dimensions: 450 x 450 x 1100 mm
  - Production: Approximately 600 bottles per hour
  - AISI 304 Stainless Steel Construction
  - Works With Bottle Heights From 2" To 20"
- Cat. No.: EQPTENCO-STELVIN-CAPPER110V

# More than Bottles

Waterloo Container is your one stop shop for everything you need to get your beverage packaged in style.

We offer several convenient services to help you select, customize, package, store and ship your ware.

***Get your packaging project started today!***



Experience | Service | Expertise



## Shrink Sleeve Application

Market your product using the entire bottle with 360 degrees of art and unlimited colors.

We have an in-house steam tunnel with high speed sleeve applicator and the experience you need to be sure your sleeve label looks great.

***Let us work with you to create a shelf worthy presentation!***

***Check it out at [www.waterloocontainer.com/videos/](http://www.waterloocontainer.com/videos/)!***

## Printed Glass

Replace your paper labels with a stunning design printed directly onto your glass.

***Check it out at [www.waterloocontainer.com/videos/](http://www.waterloocontainer.com/videos/)!***

Our state-of-the-art printer uses durable UV cured inks to make your design come alive in up to 8 vibrant colors. Ask any of our customer service reps for details on how to get your printed glass project started.

***Bottles arrive ready to fill and stand out on the shelf!***





## Custom Printed Closures

Customize your closure to top off your beverage with style.

Whether you choose corks, capsules, crowns or screw caps, we can help you create a custom look with color match and design capabilities. **Your brand vision is more complete with custom closures!**

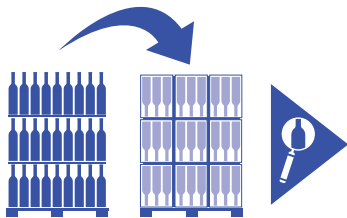


## Custom Printed Boxes

Add a bold logo or a whole canvas of eye-catching color to your corrugated package.

**Our packaging experts can help you complete your package and make the move from blah to bold!**

**Check it out at [www.waterloocontainer.com/videos!](http://www.waterloocontainer.com/videos!)**



## Repack/Quality

Our on-site repackaging facility affords you even greater selection and customization options.

You save with bulk glass repacked into your cartons. We can also hand select ware to resolve any quality issues or to meet your specific requirements. **Ware arrives at your facility the way you want it!**

**Learn more at [www.waterloocontainer.com/videos](http://www.waterloocontainer.com/videos)**

## Freight & Shipping

Waterloo Container has a fleet of trucks and helpful drivers ready to roll.



For deliveries outside of our local and fast-ship routes, our team will help with LTL carrier logistics as well. Our Fast Ship department handles shipments of less than a full pallet and prepares and ships your samples.

**Get your ware on the way YOUR way!**

\* **IMPORTANT NOTICE:** Labeling of alcoholic beverages is regulated by the Alcohol and Tobacco Tax and Trade Bureau (TTB) and the Federal Drug Administration (FDA). In certain cases, approval of the design and content of labels of alcoholic beverages is required prior to bottling or sale. State and local labeling restrictions may apply as well. Determining the legal sufficiency of any wine, liquor, or beer label is the customer's sole responsibility, for which Waterloo Container accepts no liability. Customer also assumes liability for any trademark or copyright infringement.

^ Customization services may require minimum quantities be reached. Set-up fees and plate charges may also apply. For specific requirements for your project, speak to any of our helpful customer service specialists today!

# WATERLOO CONTAINER

company

*Supplier of Wine Bottles, Caps, Corks and Closures*

**For information or  
to place an order:**

Call (315) 539-3922

Fax (315) 539-9380

Contactus@waterloocontainer.com

**Visit our website:**

waterloocontainer.com

**Visit our Showroom:**

2311 Route 414

Waterloo, NY 13165

# The Glass Packaging Source

## COMMITMENT

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